Types of Dialogue

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Introduction:

• **Burden of proof** is the obligation on somebody presenting a new idea (a claim) to provide evidence to support its truth (a warrant). Once evidence has been presented, it is up to any opposing "side" to prove the evidence presented is not adequate.

• Each model of dialogue is defined by its:
  • Initial situation
  • Participant’s individual goals
  • Aim of the dialogue as a whole

• A dialogue is formally defined as an ordered 3-tuple \{O,A,C\}
  • O= opening Stage
  • A= argumentation stage
  • C= closing stage
• Dialogue Rules: Define what kind of moves are allowed by parties during argumentation stage.
• Individual goal and collective goal
• Global and local burden of proof
• Opening Stage: set type and goal of dialogue, initial situation, participants and their goals
# Seven Types of Dialogue:

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<th>GOAL OF DIALOGUE</th>
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Persuasion Dialogue:

• Has most intensively been investigated
• Adversarial, each party wants to win
• Critical discussion: resolve a conflict of opinions by rational argumentation
• Law and court dialogues
Inquiry Dialogue:

• Cooperative
• Cumulativeness
  • Once a statement accepted as true at any point, statement must remain true
  • not always
• Truth-Directed Type of Dialogue
• Central aim is proof
• Negative aim: avoid retraction of proposition
Discovery Dialogue:

• The proposition that is to be proved true, determined during the course of dialogue itself.
• Participants began by discussing the purpose of the dialogue
• Tools
  • Criteria: used to compare one data item to another (e.g. cost, benefits etc.)
  • Test: procedure to ascertain the truth or falsity of some propositions
Deliberation Dialogue:

• Do not have a central aim of proving that a particular proposition is true or false
• There is no burden of proof
• Explain something that questioner claims to fail to understand
• Important in science and philosophy
• Has a tendency to carried over into other types of dialogue
• The goal is the best course of action to do
• Taking all interests into account
• Optional proposal for group may not be optimal for individuals
Questions?

Thanks for your attention.